

Senior Digital Sales Executive/ Digital Account Manager



Job Description

Responsibilities:

- Solid B-to-B sales and account servicing experience in a large and fast pace business environment, preferably in the digital sector
- Perform cold calling, new customer prospecting and relationship building with key clients.
- Prepare sales presentation materials and provide excellent sales service to direct clients and agencies
- Achieve monthly and yearly sales target for digital products under JCDecaux Transport

Requirements:

- Tertiary educated in Sales & Marketing or other equivalent disciplines
- Solid experiences background in Corporate Account Servicing
- Passionate about Digital OOH and possess knowledge about digital OOH market would be a certain plus
- Responsible, aggressive, presentable and good problem-solving skills
- Excellent communication and interpersonal skills
- Excellent fluency in English, Cantonese and Mandarin
- Proficiency in PC applications including MS Office, PowerPoint, Photoshop
- Immediate availability is highly preferred

We offer a 5-day week with excellent benefits including double pay, medical, dental plan to the right candidate. Interested parties please send your full resume stating your current and expected salary to Human Resources Department by email: recruitment@JCDecaux.com.hk .

******* All data collected will only be used for recruitment purpose only *******